

verigent works



verigent





welcome to verigent

Nationwide Staffing Solutions That Work For You.

Named one of Inc. Magazine's "Fastest Growing Privately Held Companies in America", Verigent is a leading provider of nationwide staffing solutions and placement services to the Telecom and IT industries nationwide.

We offer a full complement of staffing services, each carefully designed to address any hiring scenario you may face. Our core service offerings include contract staffing, contract-to-permanent and permanent placement services. We realize that your business is unique, therefore, Verigent customizes solutions to best fit your needs.

Verigent's Technical Staffing Solutions allow you to focus on your core competency. As a technology company, your main objective is to provide your products, services or solutions to your clients. As a technical staffing company, Verigent's main objective is to find the right people to achieve your goals. We are continually recruiting the most qualified and experienced individuals in the industry to ensure the best results for our clients. We realize that our success is based on your success. That's why we never rest in the pursuit of the best people for each client requirement.

In addition, we closely administer and support all of our assigned resources to provide the best value to our clients and employees. Whether your needs are short-term, long-term, or permanent, Verigent has a custom staffing solution that works for you.

services that work

Contract Staffing. Verigent provides qualified technical personnel to support your projects for any period of time. This program is ideal for customers with an unpredictable workload, giving you the ability to increase and decrease staff at will. This flexibility, along with the elimination of advertisement, recruitment and screening costs, create a valuable and cost-effective way to meet your staffing demands.

Right To Hire. Need a permanent solution without paying a recruitment fee? Verigent's Right To Hire service is perfect for you. Right To Hire allows you to evaluate an employee's performance for a pre-determined period of time. At the end of this time period, the Verigent employee transfers over to your payroll with no recruitment fee charged. The average timeframe prior to this transfer is six months; however, we can customize the timeframe to accommodate your needs. The Right To Hire program's benefits are obvious. While it can be very difficult to gauge an employee's experience and attitude during an interview, you can get a much clearer picture of whether or not an employee is right for your organization after they have worked for you as a contract employee. This probationary period is a great way to lower your permanent employee turnover. It is also extremely cost-effective when you consider the costs of hiring, training, and dismissing an employee who doesn't match your requirements.

Permanent Placement. Hiring a permanent employee can be a costly and time-consuming task. Imagine how much more productive you and your staff could be without the worry of advertising for a position, then sifting through countless resumes to find the top candidates. Verigent gives you that freedom with the Permanent Placement program. Our Permanent Placement program does the work for you, making it easy to find and select the perfect professional for any position. After gathering your requirements for the position, Verigent will recruit and pre-screen for the most qualified applicants. We then work closely with you to schedule interviews and coordinate any necessary follow-up. In short, we'll do all the up-front work for you. You conduct the interviews, and you make the final decision on which candidate to hire. The Permanent Placement program is just one more example of Verigent helping you work smarter, not harder.



value that works

Why Temporary Technical Staffing Works. Minimize your risk and maximize your potential. As more companies recognize the benefits of temporary staffing it has become a growing trend that's here to stay.

Temporary Staffing:

- Reduces the costs of recruiting, advertising, employee benefits, unemployment, and more.
- Reduces the time it takes to hire. Faster turn around time gives you the ability to take on more projects and increase revenue.
- Provides you the peace of mind in knowing that you can support larger projects without increasing your payroll.
- Helps you build a flexible workforce to react easily to the ups and downs of your business.
- Ensures that you pick the most qualified employee for your company. If you get the chance to see a person work, monitor their performance and see how they fit into your company culture, your chances of hiring the right person are exponentially higher.
- Includes our temporary to permanent hiring solution. If you feel like you've found the right fit, you can hire that employee after a pre-determined period of time.
- Reduces employee turnover.

Why Verigent Works.

- Better recruitment and retention. Verigent treats our contract employees as clients.
- We offer medical benefits (co-contributory), 401K (with match) and paid time off.
- Verigent specializes in your industry. We are solely dedicated to providing the best people in Telecom and IT.
- Greater flexibility through customized staffing solutions based on your individual needs.
- If you need a person for a day, a week, a month or a year, you get the same level of service.
- Hands-on approach to supporting our employees with travel needs and administrative requirements.
- Discounted Overtime Billing. Verigent charges a discounted overtime bill rate to ALL of our customers.
- Nationwide support with local personnel.



VERIGENT
WORKS.



opening the lines of communication

When it comes to Telecom Services, experience and expertise are top priorities. That's why Verigent has hand-selected a team of Telecom Services personnel who possess a broad range of skill sets within the telecommunications industry. Our employees' expertise includes:

- Customer Service/Help Desk
- Technician
- Engineering
- Analyst
- Sales Engineer
- RFP Administration
- Installation
- Operations and Maintenance
- Project Management
- NOC/Technical Support
- Site Survey
- Technical Writing

Verigent is experienced in all areas of the telecommunications industry including wireline and wireless carriers, equipment/infrastructure providers, government contractors, system integrators and large end users.

TECHNOLOGY EXPERIENCE

- PBX
- Microwave
- Networking
- Power
- ISDN
- Wireless
- Central Office
- Fiber
- Switching
- Broadband
- SONET/ATM/DWDM/Frame Relay
- Structured Cabling
- Data Center
- VoIP
- Voice/Data/Video

PRODUCTS SUPPORTED

- Avaya
- Cisco
- NEC
- Ericsson
- Tellabs
- Juniper
- Nortel
- Siemens
- Alcatel-Lucent
- Nokia
- Mitel
- Fujitsu

we take technology staffing personally

Verigent's I.T. Services provide personnel who possess a broad range of skill sets within the I.T. industry. Our employees support both client server and mainframe environments:

Skill Sets Provided:

- Desktop Support/Help Desk
- Application Development
- Testing Specialist
- System Administration
- Client Server
- Network Administration
- Web Development
- Quality Assurance
- Network Architect
- Database Administration
- Information Assurance
- Network Design/Engineering
- Project Management
- Business Continuity
- Programmer
- Network Security
- Project Management
- Business Analyst

Technology Supported:

- .Net
- AS400
- Oracle
- SAS
- Web Method
- VOIP
- Citrix
- MS Exchange
- Red Hat
- VMWare
- TCP/IP
- Access
- C, C#, C++
- PeopleSoft
- SQL
- Websphere
- Windows
- HTML
- XML
- Tivoli
- CRM
- Ethernet
- ADA
- Lotus
- SAP
- Visual Basic
- DB2
- Sybase
- JAVA (J2EE)
- Linux
- UNIX
- Portal
- ISDN

PRODUCTS SUPPORTED

- Microsoft
- Sun
- HP
- Cisco
- Oracle
- IBM
- CA
- IBM
- Unisys
- Juniper



our work speaks for itself

Verigent is an excellent choice for your next project. We are only as strong as the people we provide and the company we keep. At the end of the day, it all comes down to results. So we've provided a partial list of the projects we have handled and the clients who rely on Verigent for quality personnel.

Commercial

- Data Center installation and cabling for Yahoo, Salesforce.com, IBM, HP, Verizon, EDS and Microsoft.
- VoIP upgrade at 1200 JP Morgan Chase locations in the NY/NJ Metro Area.
- Nationwide rollouts of POS equipment and PC and Server technology refresh projects for: Kroger, Marriott, KFC, J. Jill, Foot Locker, Amtrak and others.
- Structured cabling support nationwide in support of new construction and existing building installations. End users include: Bank of America, Merrill Lynch, USC, VCU, Husqvarna, Washington D.C. Public Schools, Blue Cross and Blue Shield, General Electric, UPS, Target, WalMart.
- RF Drive Test Engineering nationwide for Cingular Wireless, Sprint and MetroPCS.
- Perform Call Vectoring, Design, Routing and Remote Administration of Nortel and Avaya PBX equipment for Merrill Lynch, American Express, Honeywell, Textron.
- Install, test and turn-up analog network to digital LAN infrastructure for major commercial service provider at airport locations throughout North America.
- Project Management (including PMP and BICSI/RCDD certified personnel) in support of nationwide structured cabling projects.
- Provide installation, MAC and maintenance technicians nationwide in support of Meridian, Avaya, Siemens and Cisco PBX/VoIP implementation and maintenance activity nationwide.

Government

- Installed, tested and maintained circuits, CPE and Cisco ONS 15454 equipment at over 5000 locations around the nation for the FTI voice/data network for the FAA.
- Structured cabling technicians provided in support of projects for DoD, NASA, EPA, SSA and GSA.
- Performed network deployment for DOJ at CBP locations across the country.
- System Admin (Windows, UNIX) for DoD and SSA networks.
- Installation and maintenance of Avaya and Nortel PBX switches at various agency locations including: SSA, GSA, DHS, PTO, DOD.
- Staff Tier 1 and 2 help desk/technical support positions for GSA.
- Network Engineering (voice and data) for DHS, DOD projects.
- Technical Writing/Proposal Writing and Contract Administration for DHS, DOD projects.
- IPV6 Architects designing and testing networks for DoD.
- Development and administration of applications (Java, Oracle) that support DoD.
- Computer Operations on mainframe/MVS doing Production Control and Batch Scheduling.



answers that work

Isn't it more economical to hire the individual directly?

No! When you add up the costs associated with recruiting, advertising, hiring and training a new employee, Verigent is a much more economical approach. Factor in the increased flexibility you experience, and you'll find that Verigent saves you a great amount of time and money.

Who pays the individual?

Verigent pays the individual. He/she is our employee. We take complete responsibility for the Cost of Labor: taxes, FICA, insurances, worker's compensation insurance, health plans, paid time off, 401K, recruitment, and other costly employee related expenses.

How does Verigent find its people?

People are our product! We advertise, attend/host job fairs, network, attend trade association meetings and work with outplacement companies. Our goal is to make a perfect match for your requirements. Our database contains over 65,000 technical candidates around the nation.

What kind of background check does Verigent perform on its employees?

Each Verigent employee undergoes a background investigation which includes: employment verification, education verification, motor vehicle screening, drug test, and criminal check.

How long do I keep the individual?

As long as you need him/her. Verigent personnel are used for projects of any duration. If you need resources for a day, a week, a month, a year or permanently, Verigent Works.

What happens if one of your individuals is not working out?

He/she is immediately taken off the project and replaced.

How do I pay Verigent?

That's simple! Once a week you approve and sign a time card. This timecard is used to generate a check for our employee and an invoice for you. Verigent is capable of receiving payment via check and EFT. In addition, we are extremely experienced billing through electronic invoicing/ timesheet management systems.

hiring process that works

Each year we receive thousands of resumes of technical personnel from around the nation. Today, Verigent's database contains over 65,000 applicants.

Job Order Received

Recruiter/Candidate Interview and Assessment

Resume(s) forwarded to Customer

Client Interview and Assessment

Client Acceptance

Background Check Performed

Start Date Confirmation

Job Performance Tracking

Verigent's goal is to submit qualified applicants within 24-48 hours after the client job order is received. Each applicant undergoes an interview and assessment with our technical recruiters and our client. Once selected by the Client, Verigent begins an extensive background check which includes: Criminal Check, Social Security Verification, Motor Vehicle Check, Drug Screen, Credit Check, Past Employment Verification, Past Employment References and Education Verification.

our

formula

for success

Verigent Employee Performance

+ Cost Savings

+ Time Savings

Increased Productivity
& Profitability

finding the right person for you



As a technical staffing firm, Verigent's core competency is locating qualified technical professionals for customer projects around the nation. These projects present challenges on many different levels including: different locations, varying durations and require a broad range of skill levels.

Many of our customers and competitors use the standard on-line job boards to locate resources. In addition to these standard resources, Verigent utilizes a multitude of other tools to find the right person to match your requirements.

Our existing workforce: Many times we have the right person for your project already working for us.

Former employees: Verigent has had thousands of employees work for us on customer projects over the years. This proven workforce is an excellent talent pool for us to tap into to support your personnel needs.

Job Postings: Verigent utilizes many different on-line tools to post jobs around the nation. We strive on being proactive rather than reactive to your needs. Once a customer establishes a pattern of requiring certain skill sets in a particular area then we constantly search to build our resource strength in that area.

Outplacement Companies: We work with several different companies that specialize in transitioning employees to new jobs.

Universities & Technical Schools: Depending upon the skill level required, Verigent works with career placements services at many universities and technical schools.

Military: We have had great success working with military outplacement services.

Job Fairs: Verigent attends and holds its own specialized job fairs.



"As a contractor with national reach, it is imperative that we react quickly to our customer's standard and not so standard requests. Verigent has been our most reliable and flexible partner for staff augmentation and project management recruiting for our service areas throughout the country. We always received timely responses, reasonable pricing and flexible options for our national rollout and structured cabling efforts. Our relationship with Verigent is invaluable to the success of our business!"

--Operations Manager, Leading National Provider of Turnkey Voice, Data and Video Infrastructure Support

"Verigent provided unparalleled support to a National Federal Network Deployment Program during the most critical phase of hardware deployment and installation. Verigent was routinely recognized by the customer as a vital member of this integrated team. Verigent is to be commended for a job done with perfection and pride."

--Subcontracts Manager, International Communications and Information Technology Company

"While working on a national project, Verigent's technicians came prepared to work. They integrated into our teams seamlessly and worked out so well that when the project ended, we had the ability to hire them as permanent employees and they are still with us five years later."

--Director of Operations, National Technology Management Company

"As National Operations Manager of a major government program, I was charged with the hiring and expansion of our operations from approx. 20+ core program individuals to well over 250+ full time and contract positions during peak operations. In the early start-up phase of the program, Verigent worked closely with me to fill key positions Nationwide. Based on our specific program needs, Verigent created and tailored a comprehensive questionnaire complete with objective and subjective open and close ended questions. This questionnaire, together with the tireless phone and personnel interviews (by Verigent's dedicated staff) of potential new candidates, created a database 300+ candidates strong Nationwide. This evaluation criteria allowed us to interview the top candidates in each market, reducing the hiring time from 10 weeks, down to as little as 2 weeks in many cases. Furthermore, this process, ensured I would only interview and hire the top candidates for each position. This database and hiring process created by Verigent, saved us tens of thousands of dollars in reduced hiring time and most importantly earned the program hundreds of thousands of dollars in billable revenue of key positions that were previously unfilled."

--National Operations Manager, Global Technical Service Provider for Defense, Federal and Commercial Customers Worldwide

"Verigent and their staff always provided me with first rate contract employees often as quickly as within 24 to 48 hours. I was responsible for the operation of a 24 x 7 technical call center. My key employees were Avaya trained technicians who could handle remote programming from a central location for customers around the globe. The employees were knowledgeable and highly skilled."

--Manager Network Operations, Global Communications & Infrastructure Solutions Provider

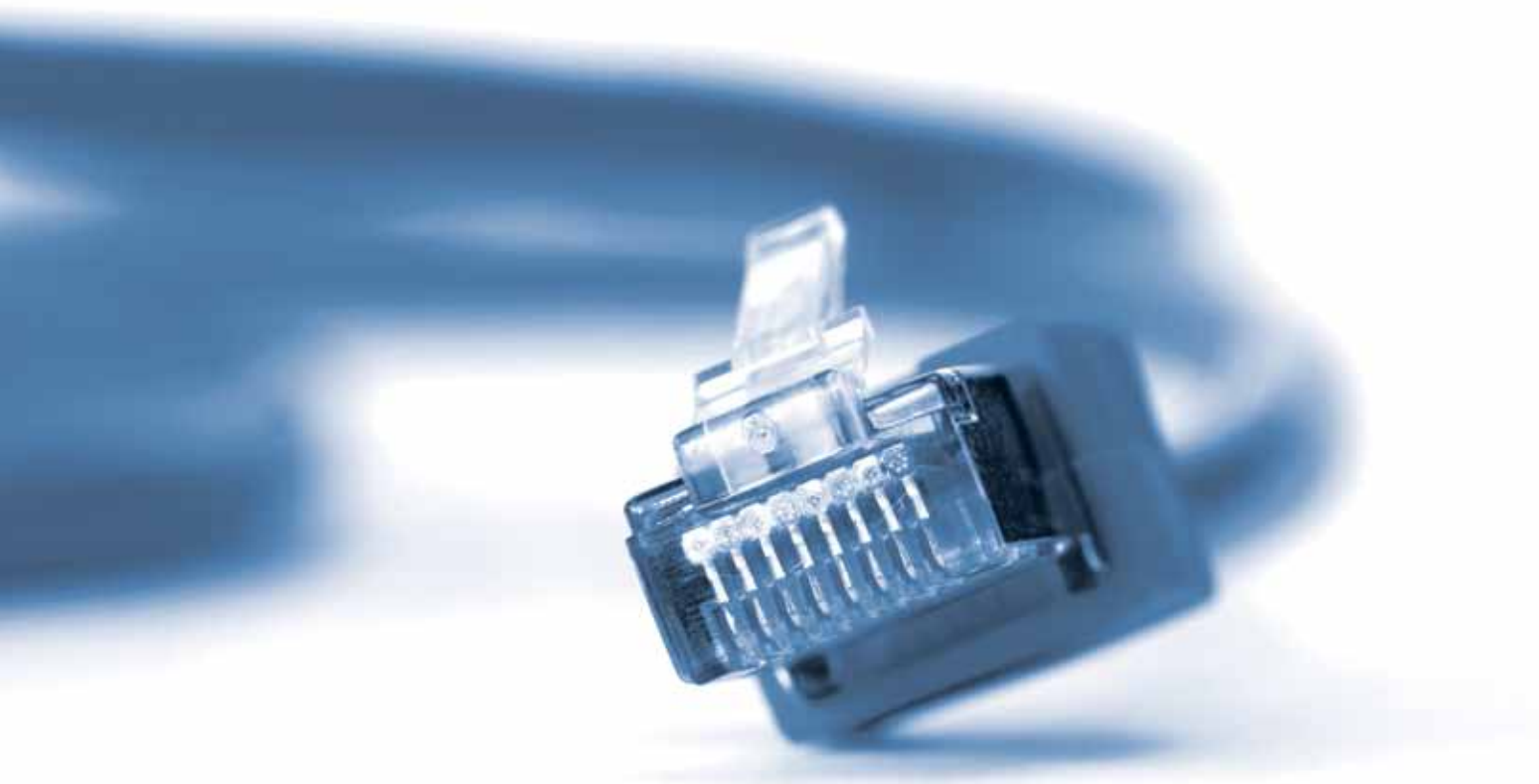
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